App. F. IX-4

1935-6 (I.O.F.)

File No. 88-35

Serial Nos. 1. 2.

Previous References

I. O. f 116-29 (1-2)
I. O. f 16-31 (1-4)
I. O. f 16-31 (5-8)

Later References

I. O. f 421-32 (1-2)
I. O. f 3-34 (1-2)
I. O. F 30-38 (1-2)
& 26-39-1-6

I. O. f

Previous

GENERAL AND REVENUE SECRETARIAT.

Serial Nos. Two

P. 9. 6

Part B for

SUBJECT.

Renewal of Calcutta Agency for the Sale of I. Oil.

& 132-3 dt. 9. 7. 36

to the I. O. f. Comptroller

Sanction for a period of 2 years from 1. 7. 36 the —.

12

G. R. S. APP F.III—1] 1935-36

GENERAL AND REVENUE SECRETARIAT.

(S.O.F.)

NOTES.

File No. 88-35

FILE HEADING.

Renewal of Calcutta Agency for the Sale of Sandal oil

FROM

The Director- S.O.F.

No. 3300 Dated 16-6-36 Received 17-6-36

Diary No. 6128	Enclos.	Spare copies	Serial No. 1

BRIEF ABSTRACT OF LETTER.

Recommends renewal of the agency of Messrs Mallicks for the sale of Sandal oil in Bengal, Bihar and Orissa for a further period of three years from 1st July 1936.

NOTES AND ORDERS.

S.O.F.116.29.2 E

S.O.F.16.34 D.C. 88-608.

S.O.F.3.34-2

Messrs Mallicks were first appointed as agents for the sale of Sandal oil in Bengal, Bihar and Orissa in the year 1930 and one being continued from time to time. Their present sanctioned period of agency expires by the end of June 1936. It is now pro-

NOTES—First Sheet.

7

Serial No.

proposed to continue the agency by a further period of three years from 1st July 1936. The main condition of the agreement is that the agents should sell 7000 lbs of sandal oil a year and that in the event of the sales by the Agents falling below the guaranteed quantity, the balance should be purchased by them at the end of each year unless in consideration of the circumstances of the case, the Divisions the might insist on this being done.

S.D.F.-334-2, cf. 4 of para 2 of the proceedings in G.O.No. D. 5137-S S.D.F. 16-31-8-9-12-5-32 — F, C

2 The following statement details of sales in the agency area during the past 5 years:

S.D.F.-334-1-T dp-4.8.

Year	guaranteed quantity	Quantity sold
1931-32	8000 lbs	4223 lbs
1932-33	7500 "	4995 "
1933-34	8500 "	5603 "
1934-35	7000	5860
1935-36	7000	5433 upto 30th June 36.

3 It will be seen from the above that the guaranteed quantity has never been purchased and the Divisional Officer attributes this to competition from outside, and is of the opinion that the business done by the Agents is quite satisfactory.

NOTE—Contn. Sheet.

4 The terms now proposed are

6125

3 Renewal of Calcutta agency for sale of Sandal oil

File No. S.D.T. 88 of 193 5

General and Revenue Secretariat

D.3564-35
S.D.F. 38.34-1

are practically the same as the existing ones except in regard to direct sales. Interests, who Agents were being paid full commission in respect of direct sales, but now it is proposed to pay them only 2½% Commission. This may perhaps be agreed as being more advantageous to Govt.

Submitted for orders, with reference to 24-6-1936

(Illegible)

(a) The recommendation of the Dir may be approved. In case the sales fall below Rs 7000 (the guaranteed quantity) the rate of commission shd be specified to be such amount as Govt may fix not exceeding 3 as a lb.

25/6/36

OFFICE OF THE SECOND MEMBER OF COUNCIL
? JUNE 1936
No. 1059

8455
25/6

Dev. Secy)

Maybe accepted for a period five years. 3 as a lb is rather high an present prices we may reduce it then to 2½ as 2½ at. Subject to this modification the directors proposals may be agreed.

Secy Revenue

MW 26.6.36

26/6/36

(b) The reduction of half an anna will not make much difference to the total amount of commn.

Renewal of Calcutta agency for sale of Kerosene oil. 6164/4

General and Revenue Secretariat. | File No. S.07-38 of 1936 | [App. F. III-2

9

I would therefore keep the rates proposed by the Dir (Viz 4 annas & 3 annas) but would limit the contract to 2 years as suggested by the Dy Secy

28/6/36

29.6.36.

29/6/36

41/1/7/36

10 Draft Issued.

1/7/36 PS 1.7.36. Dy Secy 1.7.36

4.7.36.

Issued 4.7.36

TYPING SECTION. 6. JUL. 1936 GENL & REV. SECTT.

4 G.O.No D.132-3 dt 9-7-36

To The Dir. S.O.T.

" Compt

Sanctions the recommendation for a further period of 2 years from 1-7-36

10-7-36

1 JULY 1936

NOTE—Contn. Sheet.

Tel. Address: "Sandal" Bangalore.

No. 3380

SANDALWOOD OIL FACTORY,

Bangalore, 15th June, 193 6.
16 "

6124

17 JUNE 1936

DEVELOPMENT BRANCH

FROM

S. ABDUL WAJID ESQ., B.A.,
Director, Sandalwood Oil Factory,
Bangalore.

S.O.F. 88-35-1

To

M. VENKATANARANAPPA ESQ., B.A.,
Secretary to the Government of Mysore,
Development Department, Bangalore.

S i r,

Re: Renewal of Calcutta Agency.

I have the honour to invite your kind reference to G.O. No.D.2374-5/S.O.F. 3-34-2 dated 29th September 1934, sanctioning the continuance of Messrs. Malliks' agency for a period of two years commencing from 1st July 1934, and to state the agency will expire by the end of this month. Mr. B.C. Mallick is here and requests that the agency may be renewed for a further period of three years on the following terms:-

(1) Sales: Annual sale of 7,000 lbs per annum.

(2) Commission: 4 annas per lb if they effect a sale of 7,000 lbs and in case the sales are lower 3 annas per lb as of old.

(3) 25% commission on direct sales. They are agreeable to accept 25% commission on direct sales by the Factory in small receptacles of 1 oz, 4 oz, ½ lb and 1 lb, provided the supply at a time does not exceed 1 lb.

The following are the Sales figures in their area during the last two years when compared with their guarantees:

	Guarantee lbs.	Sales lbs.
1934-1935	7,000	5,860
1935-1936 ..... (up to 10th June 1936).	7,000	5,435

Though the sales have not come up to their guarantee,

their performance might be considered quite satisfactory as during the period they had to face the competition from other firms after the termination of our combine with the Kuppam Factories and also the stoppage of our distilling arrangements in Kanauj. Messrs. Malliks have also been quite fair in their dealings. I recommend therefore the continuance of their agency for a further period of three years but with the modification that the commission should be 4 annas per lb and that the discretion should be left to Government to waive the guarantee only when they are satisfied that the guaranteed quantity has not been sold not due to any want of effort on the part of the agents. I have spoken to Mr. Mallick about it and he is agreeable to this change.

I request you to kindly obtain sanction of Government to continue the agency of Messrs. Malliks for a period of three years on the terms as above modified.

I have the honour to be,

S i r,

Your most obedient servant,

Director.

abf

G. R. S. App. F VI—G 2]

SUBJECT .....

.....

.....

Diary. No. of letter replied to.....

General and Revenue Secretariat

( )

the *193*

Date of issue 9-7-36 ...193

Signed by .....

May this be—

(i) printed?

(ii) treated as a standing order?

(iii) published in the Gazette, English Part?

(iv) translated?

(v) placed at the disposal of the press?

(vi) published in the Gazette, Kannada Part?

Section S.O.F.

File No. 88-35

Serial No. 4

Proceedings of the Government of His Highness the Maharaja of Mysore.

Read— G.O. no. D-2374-5 S.O.F 3.34.2 dated 29th Sept. 1934 sanctioning the proposals of the Dir. S.O.F. to continue the agency of Messrs Mallick of Calcutta for the sale of Mysore Govt. Sandal oil ~~Order thereon. No.~~ in Bengal, Bihar and Orissa for a period of three years from 1.7.1934 subject to certain conditions.

Letter no 3300 dated 16th June 1936 from the Dir. S.O.F recommending renewal

dall 7/7/36

of the agency of messrs Malliecks for the sale of Sandal oil for a further period of three years on the following terms:-

(i) Sales:- Annual sales of 7 mds lbs p.a.

(ii) Commission: 4 annas per lb if they effect a sale of 7 mds lbs and in case the sales ~~are~~ fall below this quantity 3 annas ~~lower, 3 annas per lb~~, they will be entitled to only 25% of the Commission on direct sales by the Factory in the agency area in small receptacles of 1 oz, 4 oz, 1/2 lbs & 1 lb

List of Enclosure

provided the supply at a time does not exceed 1 lb. ~~lbs~~.

Order: D-132-3/8 88-35-4 & 9-7-36.

The recommendation of the Dir. is sanctioned for a period of two years from 1-7-1936. *Copied by*

Examined by

The Dir: is requested to take further necessary action early regarding the execution of the agreement.

WD 03602—GPB—22,500—11-7-25

1.7.36

To The Dir Lotte
" Comptr

PROCEEDINGS OF THE GOVERNMENT OF HIS HIGHNESS
THE MAHARAJA OF MYSORE

Read:-

Government Order No.D. 2374-5/S.O.F. 3-34-2, dated 29th September 1934 sanctioning the proposals of the Director of Sandal Oil Factory to continue the agency of Messrs. Mallicks of Calcutta for the sale of Mysore Government sandal oil in Bengal, Bihar and Orissa for a period of two years from 1st July 1934 subject to certain conditions.

2. Letter No. 3300 dated 16th June 1936 from the Director of Sandal Oil Factory recommending renewal of the agency of Messrs Mallicks for the sale of sandal oil for a further period of three years on the following terms.-

(i) Sales:- Annual sale of 7,000 lbs. per annum.

(ii) Commission:- Four annas per lb. if they effect a sale of 7000 lbs. and 3 annas in case the sales fall below this quantity; they will be entitled to only 25% of the commission on direct sales by the Factory in the agency area in small receptacles of 1 oz. 4 oz. ¼ lb. and 1 lb. provided the supply at a time does not exceed 1 lb.

Order No. D-132-3/S.O.F.88-35-4

Bangalore, dated the 7th July 1936.

The recommendation of the Director is sanctioned for a period of two years from 1st July 1936. The Director is requested to take further necessary action early regarding the execution of the agreement.

for Secretary to Government,
Development Department.

To

The Director of Sandal Oil Factory in Mysore.
" Comptroller to Government.

TRM.3